CLEANING STATIONS: NOVARA PROPOSAL

SOPORNA, MARCH 9/10, 2011

M.MIANI – B.TOSI

MAGDEBURG MEETING CONCLUSIONS

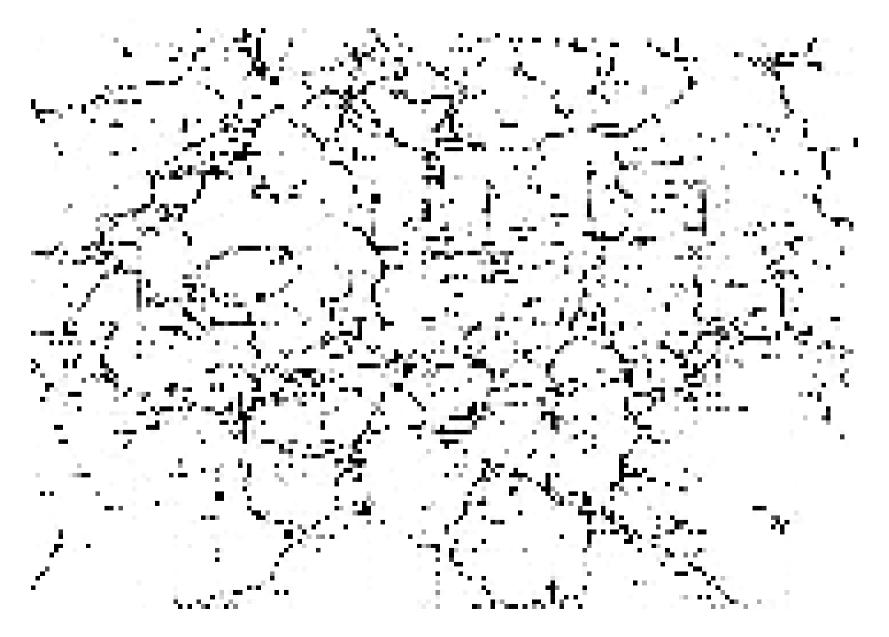
• 1. THE CLEANING STATIONS PROJECT IS REALLY INTERESTING FOR MOST CHEMLOG PARTNERS (4 OF THEM ARE DEVELOPING PROJECTS IN THIS AREA)

• 2 . THERE IS GENERAL AGREEMENT ON THE OPPORTUNITY TO CREATE A NETWORK OF ALL PARTNERS INTERESTED IN THIS TYPE OF PROJECT

MAIN OBJECTIVES OF SOPORNA MEETING

- DRAWING A MAP OF THE CURRENTLY EXISTING CLEANING STATIONS ALONG THE P.E.C.S
- ILLUSTRATING THE TRANSPORT FLOW OF CHEMICAL GOODS AFFECTING THE HUBS' AREAS
- WHY AND WHERE CLENANING STATIONS ARE NEEDED?
- WHICH ARE THE CURRENT PLANS, THE TECHNICAL SOLUTIONS AND THE OPERATIVE MODALITIES?
- INDICATING BUDGETARY FIGURES FOR INVESTMENTS AND TIMING FOR IMPLEMENTATION

NORTHERN ITALY PICTURE; EXISTING CLEANING STATIONS ALONG CORRIDOR 5

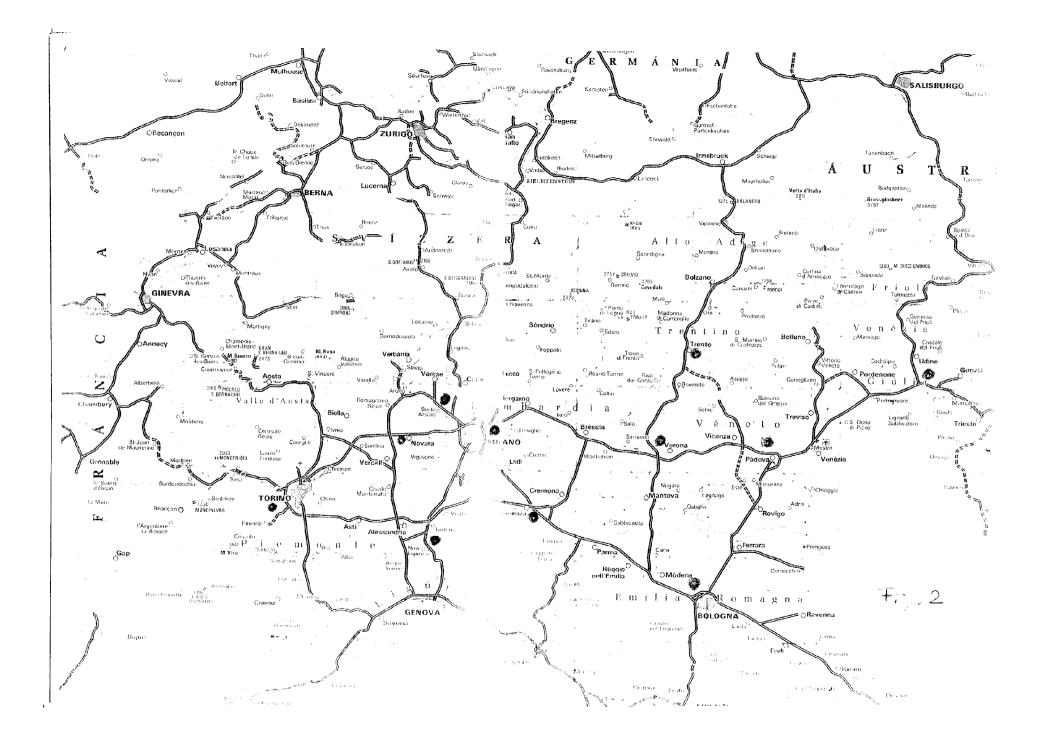


COMMENTS

• ALL CLEANING STATIONS ARE FOR ROAD VEHICLES; ONLY ONE FOR RAIL VEHICLES

• NO BIMODAL CLEANING STATIONS

• NO CLEANING STATIONS INSIDE THE HUB FACILITY



COMMENTS

ACCORDING TO ITALIAN REGULATION THERE IS A DISTINCTION BETWEEN "INTERPORTI" AND "TERMINALI INTERMODALI":

- BOTH RECEIVE/SEND GOODS ON RAIL AND ROAD AND HAVE TRANSHIPMENT CAPABILITIES

BUT INTERPORTI OFFER ADDITIONAL FACILITIES/SERVICES(E.G. : STORAGE FACILITIY)

TRAFFIC FLOW FIGURES OF NORTHERN ITALY HUBS (2002 DATA)

- INTERMODAL TRAFFIC : INTERPORTS (MIOTONS/YEAR)
- TURIN: 0.05
- NOVARA: 1.5
- RIVALTA S. : 0.1
- VERONA: 5.5
- PADOVA: 2.3
- BOLOGNA: 1.7
- LOMBARDY: 11.4 (N.B.: NO INTERPORTS, ONLY INTERMODAL TERMINALS)

TRAFFIC FLOW: COMMENTS

- CORRIDOR 5 IS HEAVILY INTERCONNECTED WITH NORTH/CENTRAL EUROPE THROUGH CORRIDORS 1 AND 24 AND THE GOTTHARD ROUTE.
- RAIL CARGO ALONG THESE ROUTES (2006):
- SIMPLON/LOETSCHBERG: 9 MIOTONS/YEAR
 GOTTHARD: 16.2 " "
 BRENNER: 11.5 " "
- * NEXT OPENING SWISS TUNNELS AND FUTURE BRENNER TUNNEL WILL INCREASE THIS TRAFFIC; HOWEVER, CHEMICAL PRODUCTS AMOUNT FOR 7-8% OF THE TOTAL QUANTITY

NOVARA BIG OPPORTUNITY

- NORTHERN ITALY DEFICITS:
 - ONLY 1 RAIL CLEANING STATION (VERY DECENTRALIZED)
 - NO CLEANING STATIONS INSIDE INTERMODAL HUBS
- NOVARA PLUS:
 - AT THE CONFLUENCE OF 2 P.E.C. (5 AND 24)
 - CENTRAL TO A GROUP OF VERY IMPORTANT HUBS
 - SITE OF A BIG INTERPORT (CIM)

* PROPOSAL: CIM SHOULD INCLUDE A BIMODAL CLEANING STATION

STAKEHOLDERS INVOLVEMENT

- A DETAILED FEASIBILITY STUDY WAS PREPARED FOR THIS PROJECT : IT IS AVAILABLE IN THE ATTACHEMENT
- THIS STUDY WAS PRESENTED AND DISCUSSED IN 2 STAKEHOLDERS MEETINGS (LATE NOVEMBER 2010 AND LATE JANUARY 2011).
- THE STAKEHOLDERS' UNANIMOUS DECISION WAS IN FAVOUR OF THIS PROPOSAL
- CURRENT STEP: DEFINING THE BEST ORGANIZATION AND MODALITY TO START-UP PROJECT ACTIVITIES
- NEXT STEP: PRODUCTION OF AN ECONOMICAL JUSTIFICATION AND A BUDGET PLAN

IMPLEMENTATION TIME SCHEDULE

• THE FOLLOWING PROVISIONAL TIMELINE IMPROVES THAT OF THE FEASIBILITY STUDY:

- DETAILED ANALYSIS AND FINAL TECHNICAL PROJECT: 6/10 MONTHS

- AUTHORIZATIONS/CERTIFICATIONS, ON THE BASIS OF THE FINAL PROJECT: AVAILABLE AFTER 6/8 MONTHS

- PHYSICAL IMPLEMENTATION OF THE STRUCTURE: 12/18 MONTHS (AFTER THE RELEASE OF THE AUTHORIZATIONS/CERTIFICATIONS)

CLEANING STATIONS' NETWORK: EXPECTED BENEFITS

- THIS PARTNERS' NETWORK IS AN OCCASION AND A TOOL FOR:
- TRANSNATIONAL TRANSFER OF KNOW-HOW IN THIS TYPE OF SERVICE
- COMMON SUPPORT FOR THE ADOPTION OF EFTCO STANDARDS AND ISSUE OF ECD DOCUMENT, AND, MORE GENERALLY, PROMOTION OF PROCEDURES' HARMONIZATION IN THIS FIELD
- CREATION OF A COOPERATIVE BEHAVIOUR AMONG PARTNERS, WHO CAN HELP EACH OTHER IN CASE OF NECESSITY
- JOINT TRANSNATIONAL PLANNING FOR THE REALIZATION OF NEW CLEANING STATIONS ALONG EUROPEAN CORRIDORS.

THANK YOU !

SOPORNA - MARCH,

9/10 , 2011

M.MIANI

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